## **Top 10**

#### visitor countries:

1.	GERMANY
2.	ITALY
3.	POLAND
4.	FRANCE
5.	GREAT BRITAIN
6.	ROMANIA
7.	PORTUGAL
8.	TURKEY
9.	SPAIN
10.	SWITZERLAND





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## THIS IS WHERE TECHNOLOGY **MEETS PROGRESS**



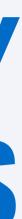
trade visitors with likelihood of returning 230

**exhibitors** from 30 countries

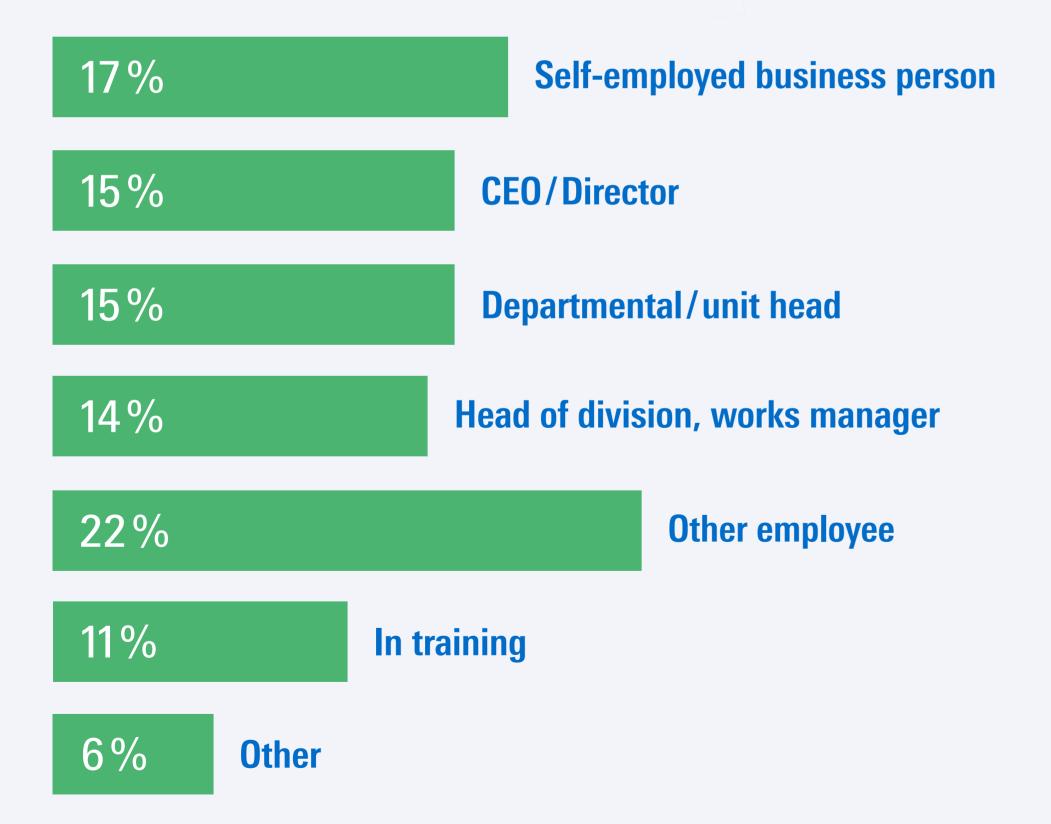
90%

exhibitors with intention to reparticipate





#### **Occupational status** of trade visitors



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### DESTINATION FOR TOP **DECISION MAKERS**

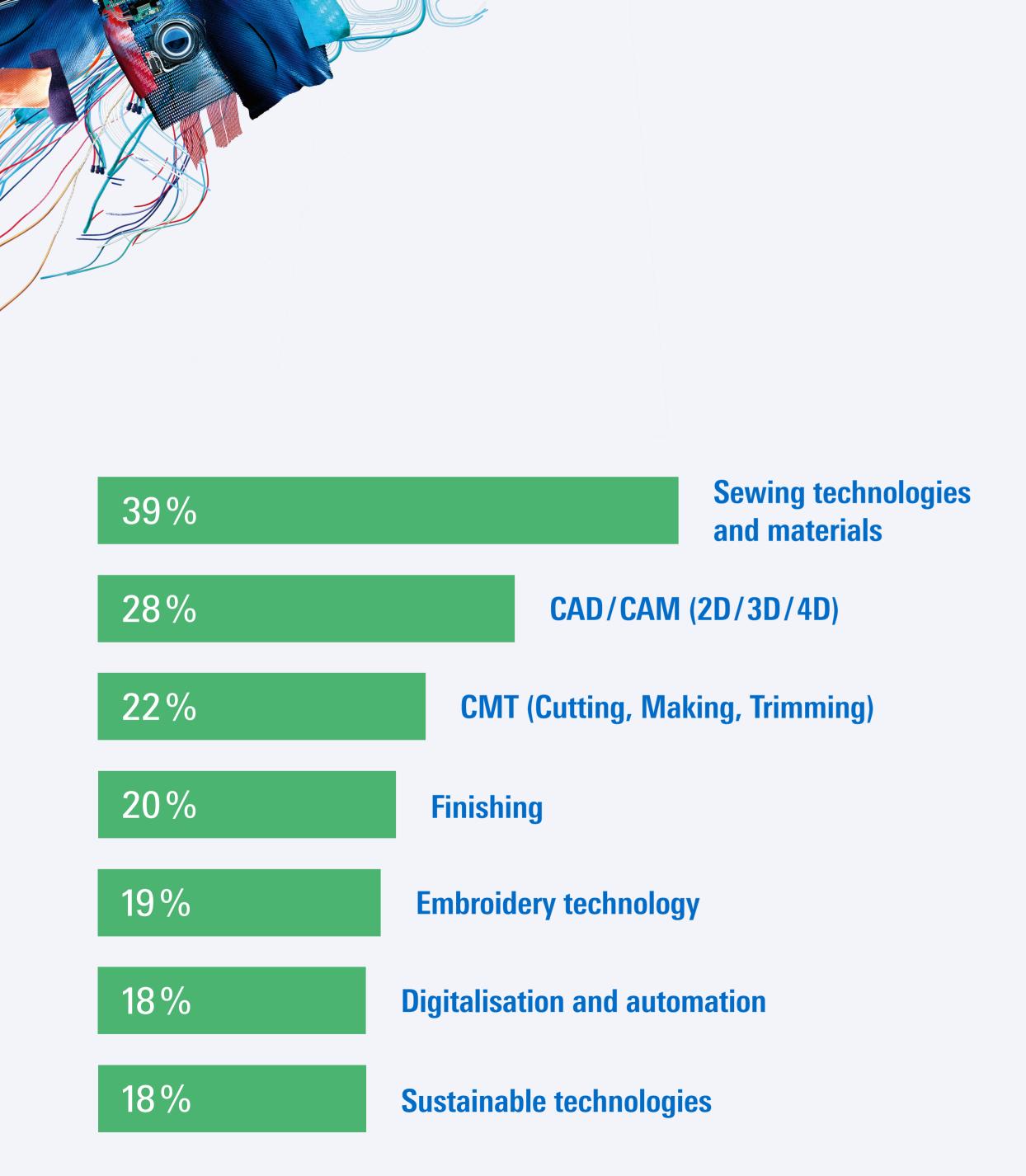


# 

of visitors are involved in purchasing decisions.

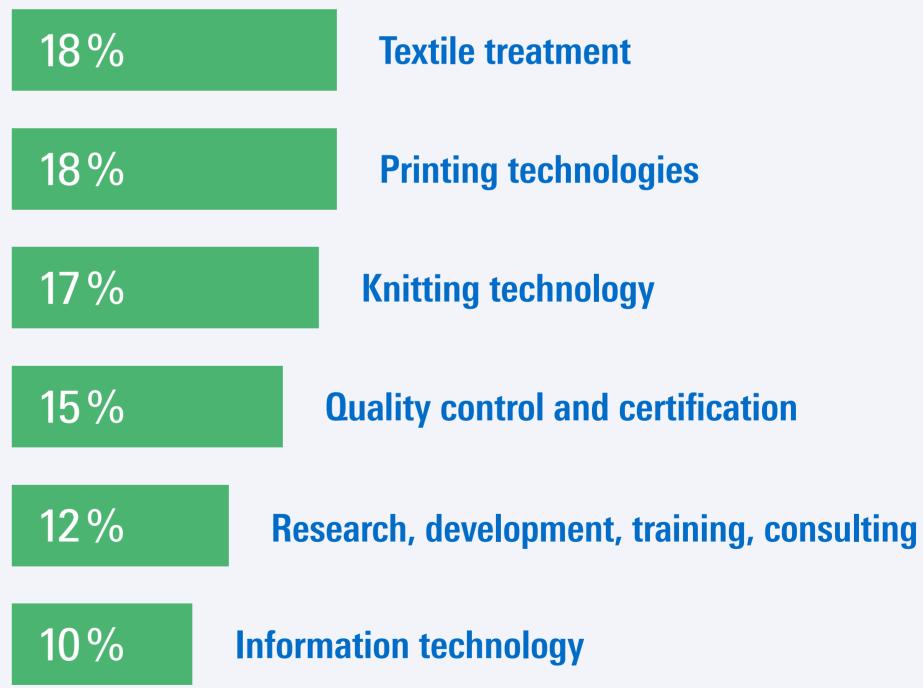






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## WHAT INTERESTS **TRADE VISITORS**







## **OUR TRADE FAIR TARGET: YOU.** YOUR TRADE FAIR TARGET: ACHIEVED.

#### **TOP 5 trade fair visit objectives** trade visitors



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#### **TOP 5 trade fair participation objectives exhibitors**

80%	Establishing new business relationships
70%	Maintaining existing business relationships
64%	Present innovations, new developments
56%	Show and discuss product variants
54%	Networking/exchanging experiences
	chihitara





